Public Hearing January 7, 2026

Amendment to Cost-Benefit Analysis for Brookhaven Logistics Center, LLC (formerly NP/Winters Long Island Industrial, LLC)

The Company has notified the Agency of its intent to add additional parcels of land to the description of the Land included in the Project and has requested that the Agency amend the Agency Documents. The Suffolk County Tax Map numbers for the additional parcels are:

- 0200-663.00-03.00-008.000
- 0200-704.00-03.00-013.001
- 0200-815.00-01.00-004.004
- 0200-815.00-01.00-009.000

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| Cost-Benef | fit Analy | ysis foi   | r NP/Wir      | nters Lo    | ng Islar    | nd Indust | rial, LLC |
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# **Executive Summary**

INVESTOR

TOTAL JOBS

**TOTAL INVESTED** 

LOCATION

TIMELINE

NP/Winters Long Island Industrial, LLC

2369 Ongoing; 2016 Temporary

\$405.5 Million

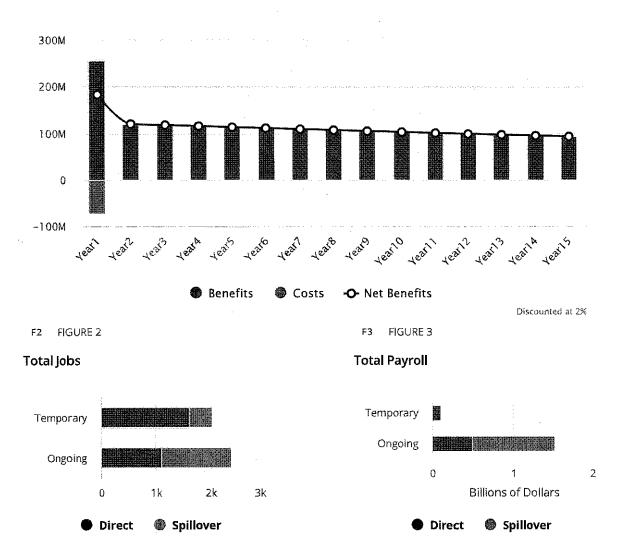
15 Vos

15 Years

F1 FIGURE 1

Discounted\* Net Benefits for NP/Winters Long Island Industrial, LLC by Year

Total Net Benefits: \$1,662,411,000



## Proposed Investment

NP/Winters Long Island Industrial, LLC proposes to invest \$405.5 million at over 15 years. Town of Brookhaven staff summarize the proposed with the following: Applicant plans to construct approximately 2.5 million square feet of speculative, rail-contiguous warehouse and distribution facilities located on approximately 271 acres. The project will include four buildings. The project will be located east of Sills Road, South of the LIE and on both the North and South sides of the LIRR tracks. The end users have not been secured yet. We expect that this project will be completed in a timely fashion. As per our Uniform Project Evaluation Criteria Policy, the criteria met for this project include, but are not limited to, job creation and capital investment by the applicant.

T1 TABLE 1

F4 FIGURE 4

**Proposed Investments** 

Location of Investment

| Description   | Amount        |
|---|---------------|
| CONSTRUCTION SPENDING                                 |               |
|   | \$235,346,000 |
| OTHER SPENDING  |               |
| Due dilligence and development soft costs             | \$19,603,000  |
| Legal,<br>achitectural/engineering,<br>financial fees | \$33,054,000  |
| Site Work   | \$27,182,000  |
| Land aquisition                                       | \$90,295,000  |
| Total Investments                                     | \$405,480,000 |
| Discounted Total (2%)                                 | \$405,480,000 |

May not sum to total due to rounding.

# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by Town of Brookhaven. The report calculates the costs and benefits for specified local taxing districts over the first 15 years, with future returns discounted at a 2% rate.

T2 TABLE 2

### **Estimated Costs or Incentives**

Town of Brookhaven is considering the following incentive package for NP/Winters Long Island Industrial, LLC.

| Description                      | Nominal Value | Discounted Value* |  |
|----------------------------------|---------------|-------------------|--|
| Sales Tax Exemption              | \$13,586,000  | \$13,586,000      |  |
| Mortgage Recording Tax Exemption | \$3,365,000   | \$3,365,000       |  |
| PILOT .                          | \$56,560,000  | \$56,560,000      |  |
| Total Costs                      | \$73,510,000  | \$73,510,000      |  |

May not sum to total due to rounding.

<sup>\*</sup> Discounted at 2%

T3 TABLE 3

## State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

| Description                        | Direct        | Spillover       | Total                 |
|------------------------------------|---------------|-----------------|-----------------------|
| REGIONAL BENEFITS                  | \$632,362,000 | \$1,228,262,000 | \$1,860,624,000       |
| To Private Individuals             | \$624,028,000 | \$1,212,074,000 | \$1,836,102,000       |
| Temporary Payroll                  | \$97,470,000  | \$27,353,000    | \$124,822,000         |
| Ongoing Payroll                    | \$526,558,000 | \$1,184,721,000 | \$1,711,279,000       |
| To the Public                      | \$8,334,000   | \$16,188,000    | \$24,523,000          |
| Temporary Sales<br>Tax Revenue     | \$1,302,000   | \$365,000       | \$1,667,000           |
| Ongoing Sales Tax<br>Revenue       | \$7,033,000   | \$15,823,000    | \$22,856,000          |
| STATE BENEFITS                     | \$31,076,000  | \$75,635,000    | \$106,711,000         |
| To the Public                      | \$31,076,000  | \$75,635,000    | \$106,711,000         |
| Temporary<br>Income Tax<br>Revenue | \$5,015,000   | \$1,407,000     | \$6,423,000           |
| Ongoing Income<br>Tax Revenue      | \$18,852,000  | \$60,227,000    | \$79,0 <b>79,</b> 000 |
| Temporary Sales<br>Tax Revenue     | \$1,126,000   | \$316,000       | \$1,442,000           |
| Ongoing Sales Tax<br>Revenue       | \$6,082,000   | \$13,685,000    | \$19,767,000          |
| Total Benefits to State & Region   | \$663,439,000 | \$1,303,897,000 | \$1,967,336,000       |
| Discounted Total Benefits (2%)     | \$592,925,000 | \$1,142,997,000 | \$1,735,922,000       |

May not sum to total due to rounding.

#### T4 TABLE 4

### Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

| Description | Benefit*        | Cost*        | Ratio |
|-------------|-----------------|--------------|-------|
| Region      | \$1,641,690,000 | \$63,845,000 | 26:1  |
| State       | \$94,232,000    | \$9,665,000  | 10:1  |
| Grand Total | \$1,735,922,000 | \$73,510,000 | 24:1  |

### May not sum to total due to rounding.

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users. InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.

<sup>\*</sup> Discounted at 2%